



**Boat Sales Activity
Washington State
1st Quarter - 2008**



Source of Sales	2008								2007		2007 & 2008 Comparison			
	January		February		March		1st Quarter Total		1st Quarter Total		1st Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	96	\$6,836,059	306	\$16,161,498	436	\$22,572,098	838	\$45,569,655	1,051	\$48,523,426	-213	-20.3%	-2,953,770	-6.1%
New Import *	72	\$4,398,743	114	\$4,253,553	167	\$4,523,603	353	\$13,175,899	349	\$10,960,397	4	1.1%	2,215,503	20.2%
Used Dealer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Dealer Import	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Private	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Import **	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
In-Migrant ***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total	168	\$11,234,802	420	\$20,415,051	603	\$27,095,701	1,191	\$58,745,555	1,400	\$59,483,822	-209	-14.9%	-738,268	-1.2%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant